



## Best Practices – Why Projects Fail

Project Failure Points	Rating
Not enough education about the solutions	35%
Not enough education about the vendors	27%
Poorly defined or inconsistent internal requirements	38%
Poor coordination among the various players within my organization	34%
Lack of management support	20%
Poor match of project vision or mission with core business objectives	18%
Project was missed budgeted; wound up costing way more than we initially thought	15%

### Corridor Additions

- 1) No plans are made for changes or problems and
- 2) expectations are not set properly

Source: *AIMM Survey of over 400 different organizations*  
*John Mancini – President of AIMM*